

## Legal Nurse Consultants Improve Attorneys' Trial Outcomes and Settlement Results

***Would you like to utilize your time and resources as efficiently as possible? Are you interested in improving your case outcomes with a review and analysis of medical records, as well as valuable and pertinent medical research by a Legal Nurse Consultant? Do you fully understand all potential causation issues? Are you in need of highly qualified expert witnesses on liability/standard of care, future medical costs and pain and suffering?***

The [American Association of Legal Nurse Consultants](http://www.aalnc.org) can help. AALNC is a not-for-profit membership organization dedicated to the professional enhancement and growth of Registered Nurses practicing in the specialty area of Legal Nurse Consulting and to advancing this nursing specialty. With more than 3,500 members, AALNC is the premier organization from which to find a Legal Nurse Consultant. Visit <http://www.aalnc.org/hire/locator.cfm> to find a Legal Nurse Consultant in your area. To learn more about the value a Legal Nurse Consultant can bring to your case, read the attorney testimonials below!

### **How Can Legal Nurse Consultants Help Me?**

Recognizing that your time and resources are invaluable, [Legal Nurse Consultants](#) relieve the strain and time constraints of your extensive medical research and analysis. As licensed Registered Nurses, Legal Nurse Consultants bring specialized healthcare education and clinical experience to the medically related issues of the litigation process. This education and experience distinguishes Legal Nurse Consultants from paralegals and legal assistants and provides the foundation for the Legal Nurse Consultant's ability to recognize, interpret and examine all relevant medically related information in a claim or case.

***Legal Nurse Consultants are experts in evaluating, analyzing and rendering informed opinions regarding Standard of Care, areas of liability and the injuries sustained as a result of an alleged negligence.*** For more than 20 years, Legal Nurse Consultants have acted as collaborators and strategists, offering support in medically related litigation and other medical/legal matters to aid in numerous aspects of your cases.

### **What Lawyers Are Saying about AALNC Members**

"Your member has been an invaluable resource for me when evaluating both the liability and damages phases of medical malpractice cases and the damage/causation phase of other personal injury cases. She has a very professional, candid and insightful method of addressing issues and a basic, common sense way of explaining the complexities inherent in these kinds of cases.

Her circle of consultants includes some of the very best and brightest medical professionals available, upon whom I feel confident in relying. Importantly, I know that I am getting opinions which can withstand the type of scrutiny which is sure to be applied in the crucible of litigation. If I have a bad case or serious weaknesses in a case, she identifies them for me before my opponent does. I want to be the first one to know about it. Nothing is worse than agreeing to take on a case and then having your opponent discover critical flaws in it after you have spent thousands of dollars. In addition, I know that when I spend money on a case, I am also potentially spending my client's money too. Your member always keeps me aware of costs associated with case reviews, and I find her approach is quite cost effective.

I would highly recommend her to any lawyer."

George J. Badey III, Esq.  
Sheller, Ludwig & Badey, P.C.  
Philadelphia, PA

“Our firm hired its first Registered Nurse in a staff support role in 1988. At that time, one Legal Nurse Consultant was hired for the firm’s main office. Later, Legal Nurse Consultants were hired for other offices, as the benefits of employing a Legal Nurse Consultant became known. They are primarily assigned to medical malpractice, nursing home, personal injury, and other matters with complex medical issues and are available to assist attorneys from any practice areas as the need arises.

In addition to summarizing medical records and conducting medical research, it is especially helpful to have a nurse on staff to work with experts in the industry throughout the case. We’ve found that physician experts are more receptive to an initial call from a nurse when agreeing to accept a new case. Our nurses often perform tasks that might otherwise be billed by an attorney, such as obtaining the expert’s verbal opinion, which is more cost effective for our clients. Additionally, Legal Nurse Consultants attend interviews of hospital staff or other healthcare personnel, and work with the risk manager to assist with the overall case investigation. In summary, I believe Legal Nurse Consultants are uniquely qualified to assist an attorney with the medical aspects of a case, and are necessary and important members of the legal team.”

Jace H. Goins, Esq.  
Steptoe & Johnson PLLC  
Charleston, WV

“At Fann & Petruccelli PA, we pride ourselves on the wide range and quality of services that our Legal Nurse Consultants offer to both our clients and legal team. Our Legal Nurse Consultants possess the clinical experience and knowledge necessary to assist our attorneys in understanding deviations in the standard of care, evaluate damages and interpret pertinent medical information from a wide variety of sources.

They not only provide us with medical record reviews and analysis, but also conduct medical research specific to case issues, identify and apply standard of care and regulatory requirements, educate attorneys about unique medical issues of the case and retain medical experts in a variety of specialized fields. Because our Legal Nurse Consultants begin to evaluate cases from the start of the litigation process, they are able to help us efficiently and effectively defend our clients and keep litigation costs to a minimum.”

Donald J. Fann, Esq.  
Managing Partner  
Fann & Petruccelli, PA  
Fort Lauderdale, FL  
Tampa, Florida

Visit [here](#) for more testimonials about the benefits of working with Legal Nurse Consultants and the value they can bring to your cases.

**Find a Legal Nurse Consultant Today!**

AALNC is the premier not-for-profit organization representing the interest of Legal Nurse Consultants. Visit <http://www.aalnc.org/hire/locator.cfm> to find a Legal Nurse Consultant in your area today! Visit [www.aalnc.org](http://www.aalnc.org) for further information.